



CASE STUDY

GRAINGER[®]

||||| FOR THE ONES WHO GET IT DONE

It can be difficult to admit you have a problem. It takes a courage to face adversity head-on, and that's exactly what the state of Connecticut did when they assessed their PPE warehousing issues, publishing a whitepaper that documented the current state of operations and identified improvements necessary to advance an aging solution.

PGL Company Profile

PGL provides intelligent supply chain solutions that go beyond 3PL for virtually all key industry sectors, including:

- ▶ Aerospace
- ▶ E-Commerce
- ▶ Government
- ▶ High Tech
- ▶ Hospitality
- ▶ Industrials
- ▶ Oil & Gas
- ▶ Pharma & Healthcare
- ▶ Trade Show
- ▶ Retail

Problems are just opportunities in disguise



23 Days



160,000 sqft



7,730 Pallets



254 Truck Loads

THE OPPORTUNITY

The State of Connecticut was in need of a supply chain solution within a timeframe that did not allow for the timing usually necessary to follow standard procurement processes.

Details about the move include:

- ▶ Conducted from May 9 to May 31, 2022
- ▶ Empty a 160,000 square foot warehouse
- ▶ Conduct inventory during move-out, separating active inventory from surplus
- ▶ Install on-going inventory management system
- ▶ Establish expiration date visibility
- ▶ Move 7730 pallets on 254 truck loads

THE EXECUTION

For this program, PGL has teamed up with Grainger, a giant in the industrial supply industry, which has proven to be an invaluable partnership. Together, in extremely challenging circumstances, we were able to complete the move on time, while simultaneously conducting wall-to-wall inventory and capturing required stock unit attributes and effectively managing the PPE stockpile to better fit needs of the state of Connecticut. This included accurate reporting of inventory, installing means for fulfilling orders,

creating custom dashboards to track consumption rates, expiration dates, and measuring date of expiration vs. inventory depletion rate.

PGL services utilized:

- ▶ Coordinating transportation for the move to a new warehouse twenty miles away
- ▶ Deployed an advanced warehouse management system to facilitate inventory management
- ▶ Designed reporting and analytics dashboards leading to informed decision making with regard to inventory
- ▶ Installed an ordering system allowing for ease of order input and offering greater visibility and book keeping
- ▶ Established effective receiving and fulfillment processes, including cycle counting
- ▶ Added more effective picking solutions within the WMS such as pick waves, leading to increased efficiency
- ▶ Staffing and personnel services

THE OUTCOME

PGL was able to partner with Grainger following the state's guidance and utilize an existing NASPO ValuePoint Agreement that allowed us to bring to market a solution in record time while eliminating the Request for Proposal (RFP) process.

In the face of adversity, PGL gets it done.

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Grainger / State of Connecticut Case Study

