
We expect the rate slide to continue through the remainder of October, but at a slower pace than the market saw in September. As carriers continue to cut capacity through blank sailings and service suspensions, rate erosion could start to slow by the end of October. However, despite the actions of the carriers to mop up excess capacity in the market, ***rates will not increase on November 1st.*** Therefore, it is more likely that spot rates approach the \$5000 per FEU level to US East Coast and \$1600 per FEU level to US West Coast within the course of the month. ***Improving IPI conditions and sub-optimal load factors may cause carriers to price IPI locations such as Chicago more aggressively in the coming weeks.***

FORWARD AVERAGE FAK RATE PROJECTIONS AS OF OCTOBER 13

SPECIAL INSERT – FOCUS INDIA

INDIA – US MARKET UPDATE - OCTOBER

- Exports from India to the US declined -3.5% in September 2022 vs. a year earlier
- Container availability remains stable at gateway ports and ICD's in October
- Spot rates ex-IN continue to trend down in October, with NAC rates adjusted downward also

MARKET OUTLOOK – OCTOBER

- Export volumes will continue to weaken throughout October and into November
- Space to both US East Coast and US West Coast will remain open with little to no restrictions
- Carriers considering more blank sailings to better manage capacity with current demand
- Rates not expected to increase within the month of October