
MARKET OUTLOOK & FORECAST MARCH 9 - 22

Spot rates appear to be temporarily bottoming-out as utilizations improve with the help of blank sailings. Although carriers continue to adjust rate levels, activity is slowing and range of spot rates from low-to-high between carriers is compressing – a sign of temporary equilibrium. Average west coast rates are losing FEU per week for the past five weeks, while east coast rate erosion is also slowing, but only over the past two weeks. At this stage ***there is a 50/50 chance of a spot-rate GRI on April 1st*** as carriers seek to fortify their negotiating position for annual contracts. However, although carriers may be successful in passing rate increases on April 1st, ***existing oversupply plus the addition of new and upgraded services in March and April will ensure any such increase is short-lived***, and that rates will likely return to a downward path.

FORWARD SCFI PROJECTION AS OF MARCH 9th