

# **CASE STUDY**



For over 20 years, AquaRecycle has been a pioneer in industry of water and energy reuse and saved their customers more than 10 billion gallons of water in the process.

Their flagship product is the only patented system for sanitizing and recycling laundry water for hotels, hospitals and other large facilities, and they've complemented that with a method for recapturing the heat from their dryers. Both fit perfectly among today's green-building initiatives.

The innovation hasn't stopped there, with new water treatment solutions being developed all the time.

# **PGL Company Profile**

PGL offers highly customizable contract logistics solutions that go beyond 3PL to support your supply chain needs.

- Aerospace
- E-Commerce
- Government
- High Tech
- Hospitality
- Industrials
- Oil & Gas
- Pharma & Healthcare
- Tradeshow
- Retail

## HELPING INNOVATORS BE FREE TO DO WHAT THEY DO BEST

#### THE OPPORTUNITY

AquaRecycle was in search of a partner for their supply chain needs and listed their priorities as "responsiveness, capability and competitive cost". Relatable requirements to be sure. This level of service and affordability, however, can be difficult to find when it comes to the day-to-day needs of a manufacturer who's shipping high-value components around the globe.

#### THE EXECUTION

Beginning in October 2022, PGL began meeting with AquaRecycle to strategize the game plan that would be a perfect showcase of what PGL Personal Service really means.

- Leverage our buying power and partnership with DHL Express, gaining access to a world class network with global reach
- Consult on international shipping concerns, including customs
- Prepare waybill paperwork
- Researching hazardous goods transport
- Competitive pricing that made going with PGL an absolute no-brainer



### THE OUTCOME

The partnership between AquaRecycle and PGL has helped us further define the meaning of PGL Personal Service. Additionally, AquaRecycle was able to save 10% to 25% per shipment depending on the dimensions and destination.

Finding a logistics partner willing to provide this level of service is no easy task, but this is a great example that shows why we do what we do: bring peace of mind so that our customers can focus on the business of doing business.

